Global Calculator Technical documentation

Manufacturing sector

Technical documentation (Part 1/3 Links to material demand)

2015



Preliminary information on this technical documentation Global Calculator

- This technical documentation highlights the assumptions used in the manufacturing sector of the global calculator model. Introduction material generic to all sectors should be read prior going through this technical document.
- Most of this documentation has been performed to support workshop discussions on the technical choices in the manufacturing sector (in steel, cement, chemicals & across the sector as a whole)
- The global calculator aims at supporting the debate. You are more than welcome to share feedback on the calculator and on this documentation. We aim at continuously refining this analysis with your feedbacks. The expert feedback is incorporated in the analysis through various steps:
 - 1. It is flagged as feedback to include in the analysis
 - 2. The analysis documents are refined accordingly
 - 3. The model is updated and the model results are shown in the presentation

The dates of the figures used in the model are written Most of the figures in this document date from July 2014. Please note that some minor modifications have been placed in the model since July 2014. In case of differences between the presentation and the model, the model has the most recent estimates.

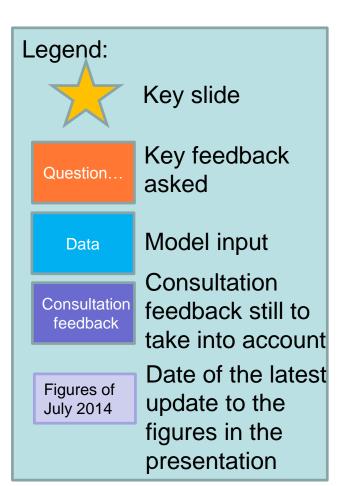
• All this documentation is open source ⁽¹⁾

NOTE: (1) The Global Calculator spreadsheet and supporting documentation is made available under (and subject to the terms of) the Open Government Licence (www.nationalarchives.gov.uk/doc/open-government-licence/version/2/). The web tool is published under (and subject to the terms of) the Creative Commons Licence (attribution, non-commercial, see: http://creativecommons.org/licenses/by-nc/4.0/legalcode).

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Legend associated with the consulting process

• Several slides in this technical documentation document are tagged to reflect the stakeholder consultations



Global

Calculator

Agenda

Global **C**alculator

Introduction to the global calculator

Model structure

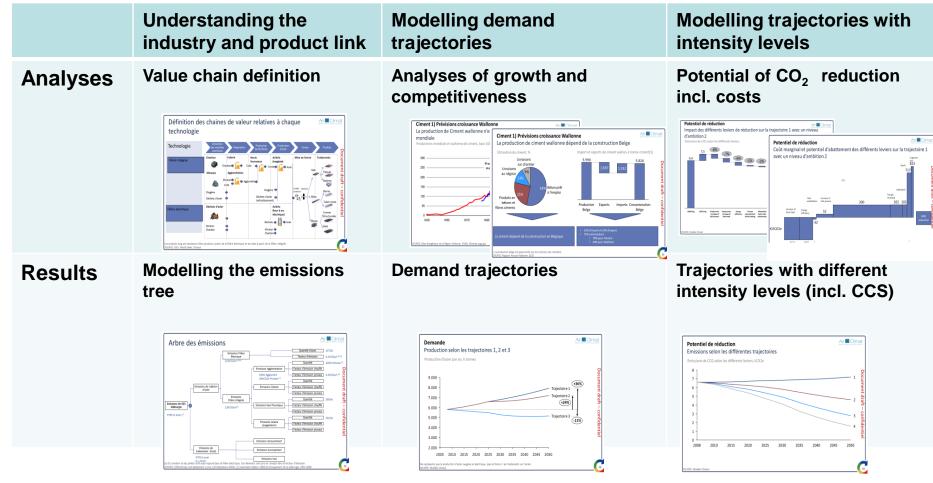
Expert & Literature review

Historical energy evolution and link to materials demand

To model the manufacturing sector a detailed analysis has been performed in each industrial sector

Global **C**alculator

Methodology



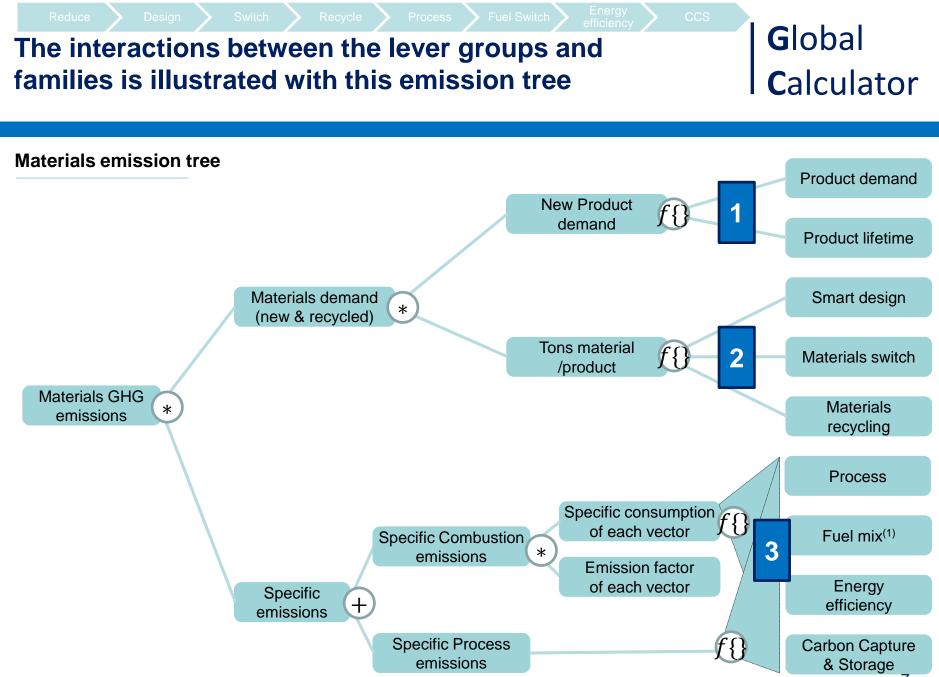
Manufacturing is modelled through 3 main lever groups, split into 8 lever families



| | Lever groups | | Lever families | L | ever descriptions |
|---|--|----------------------|---|---|--|
| 1 | Product demand | 1. | Reduce demand ⁽¹⁾ & increase lifetime ⁽²⁾ | • | End consumer demand of products Solutions for sharing the product amongst different users |
| 2 | Material demand per product | 2. 3. 4. | Smart design Materials switch Materials recycling | • | Amount & type of materials required to supply the products (includes new product types and substitution materials) Materials recycling potential |
| 3 | Carbon intensity of material production | 5. 6. 7. 8. | Process change Fuel switch Energy efficiency Carbon capture and storage | • | Production CO ₂ intensity of various improvements levers in each industry (~60improvements types) |

NOTES: (1) These levers don't apply in the materials analysis when the product demand is defined by the other sectors

(2) For consumer goods: cars & household goods



NOTE: (1) The fuel mix does not influence the specific process emissions

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Reduction potential Modelling choices on Scope

Global **C**alculator

| Impact in Product life is addressed by the other sectors | To reduce overall emissions, we must take an overall perspective including both the production and the use phase For example steels produce efficient transformers and motors enabling to reduce more CO₂ emissions than what was required during the production phase⁽¹⁾ |
|--|--|
| Use of by products is accounted for in the other sectors | The material production can result in the generation of by-products that reduce CO₂ emissions by substituting natural resources in other industries For example, blast furnace slag is used by the cement industry allowing it to reduce its CO₂ emissions significantly ⁽¹⁾ |

- Taking these dimensions into account typically provides a view on the material impact as a CO₂ mitigator
- Applied to steelmaking and steel use in Europe, such an approach shows that steel can save six times as much CO₂ where it is used than is emitted in production

NOTES: Global calculator assumptions

SOURCES:

(1) Worldsteel, steel's contribbution to a low carbon future

(2) Eurofer A steel Roadmap for a low carbon Europe 2050 (1013)

ReduceDesignSwitchRecycleProcessFuel SwitchEnergy
efficiencyCCSMaterial demand / product: Design, Switch & RecyclingCCSGlobalLevers are assessed in each industryCCSCCS

List of actions & levers assessed

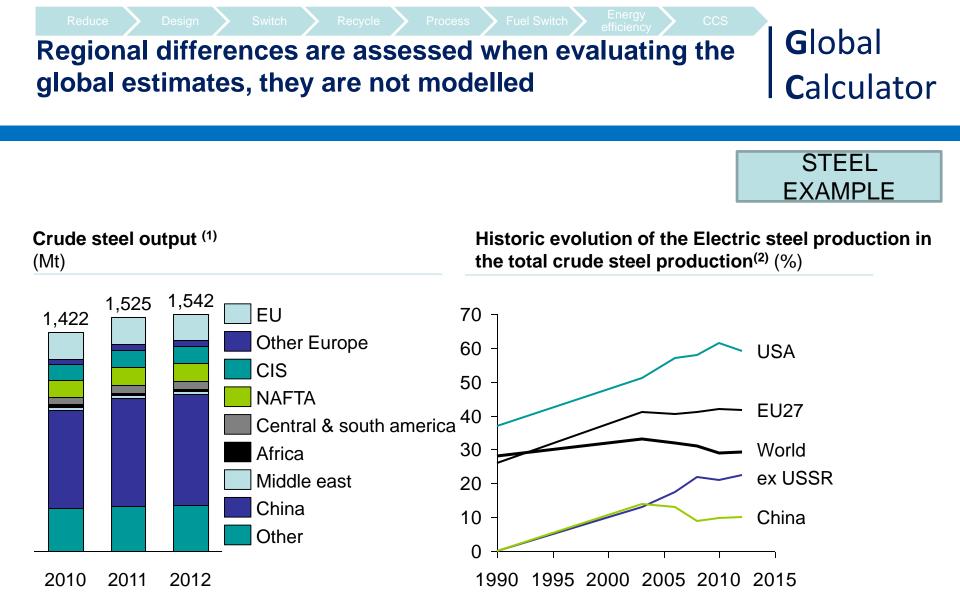
| Indust | ry groups | Design | Switch | Recycling |
|---------------|------------|--|--|--|
| Steel | | Product DesignHigh strength steel | In vehicles : To aluminium & to plastics (fibres) In buildings/Infrastructure : to timber | Product recycling % scrap based (for each various technologies exist) |
| Chemi cals | All | Product design | • / | Product recyclingMaterial recycling |
| | High value | | Substitutes steel, aluminium & cement in vehicles & buildings/infrastructure | Green chemistry |
| | Ammonia | Fertilizers composition | • / | |
| | Methanol | | • / | |
| | Other | Green chemistry | • / | |
| Aluminiu | ım | Product design | In Planes: To plastic (fibres) | Product recyclingMaterial recycling |
| Cement | | Product design | In buildings/Infr. : To plastics & to timber | Composed/metallurgical cement |
| | | | | |
| Pulp & p | aper | | | More recycled paperOther cellulose sourcesBio-refineries |
| Timber | | Product design | Switch from steel &cement | |
| | | | | |

List of actions & levers assessed

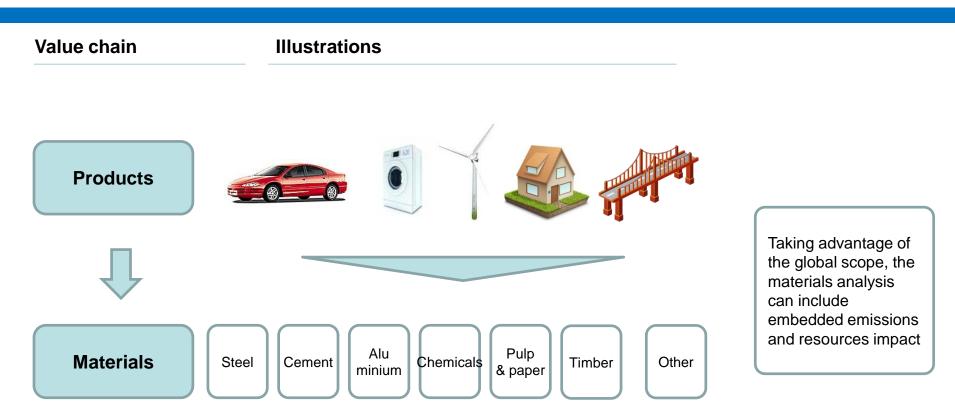
| Industr | y groups | Process improvements | Alternative fuels | Efficiency | CCS |
|---------------|------------|---|--|---|-------|
| Steel | | Carbon material reduction Portion of Classic BOF/ Top gas recycling & Hisarna/ EAF DRI/ EAF scrap Smelt reduction, Hydrogen, Electrolysis | Coke to gas injection Coal PCI to biomass | Material efficiency Energy efficiency CHP | • CCS |
| Chemi cals | All | Process intensificationCatalyst optimization | Oil to gas | Clustering and sustainable integration CHP | • CCS |
| | High value | Included in energy efficiency | | Energy efficiency | • CCS |
| | Ammonia | Included in energy efficiency | | Energy efficiency | • CCS |
| | Methanol | | | Energy efficiency | • CCS |
| | Other | Included in energy efficiency Selective catalytic reduction | Hydrogen production by electrolysisNatural gas or biomass | Energy efficiency Switch Mercury to membrane | • CCS |
| Aluminiu | m | Included in energy efficiency | Gas injection | Material efficiencyEnergy efficiency | • CCS |
| Cement | | Dry process | Coal & oil to waste & biomass | Energy efficiencyCHP /heat recovery | • CCS |
| Pulp & pa | aper | Black liquor gasificationDrying innovation | Coal & oil to gasCoal & oil to biomass | Energy efficiencyCHP | • CCS |
| Timber | | • / | • / | • / | • / |

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An innovative characteristic of this modelling is that the materials demand is derived from the product demand (2/4)

Selection of products and materials and resources (excluding energy resources)

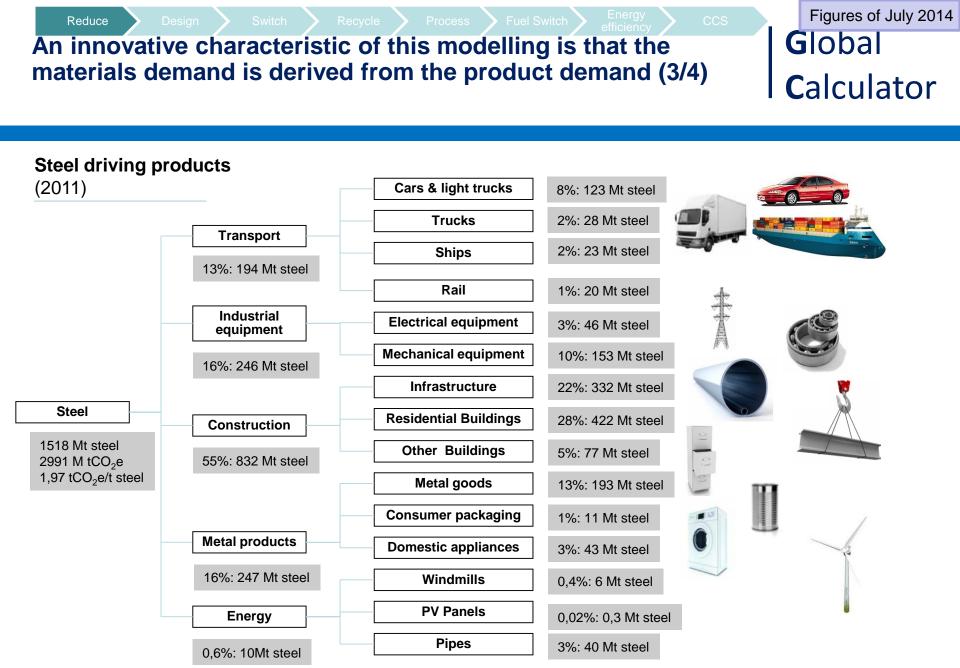
| | | | Out of scope |
|-------------------|--|----------------------------------|---|
| Sector | Products | Materials | Resources |
| | Nuclear & Fossil plants | ➔ Infrastructures | / |
| | Wind turbines | Steel, Aluminium | Iron ore, bauxite, |
| Energy | PV | Chemicals, Steel & Aluminium | Hydrocarbons, rare metals |
| | Transmission, distribution networks | Steel, Aluminium | Iron ore, bauxite |
| | Other | / | / |
| | Infrastructure, Buildings | Steel, Aluminium, cement, timber | Iron ore, bauxite, biomass, clinker substitutes |
| Infrastructu | Industrial & mechanical equipment | Steel, Aluminium | Iron ore, bauxite |
| res | Roads | Cement, Asphalt | clinker substitutes |
| | Rail | ➔ Infrastructures | / |
| | CCS pipes | Steel | Iron ore |
| | Other | / | / |
| | Vehicles (cars, light trucks, truck, ships) | Steel, Aluminium, chemicals | Iron ore, bauxite, Lithium, fossil fuels |
| Consumer goods | Metal goods, consumer packaging, domestic appliances, clothing | Chemicals, steel, aluminium | Iron ore, bauxite, metals, hydrocarbons |
| | Other | / | / |
| Other | Other | / | / |

Comments

 Only significant relationships will be kept so to reduce complexity and feedback loops, other are skipped

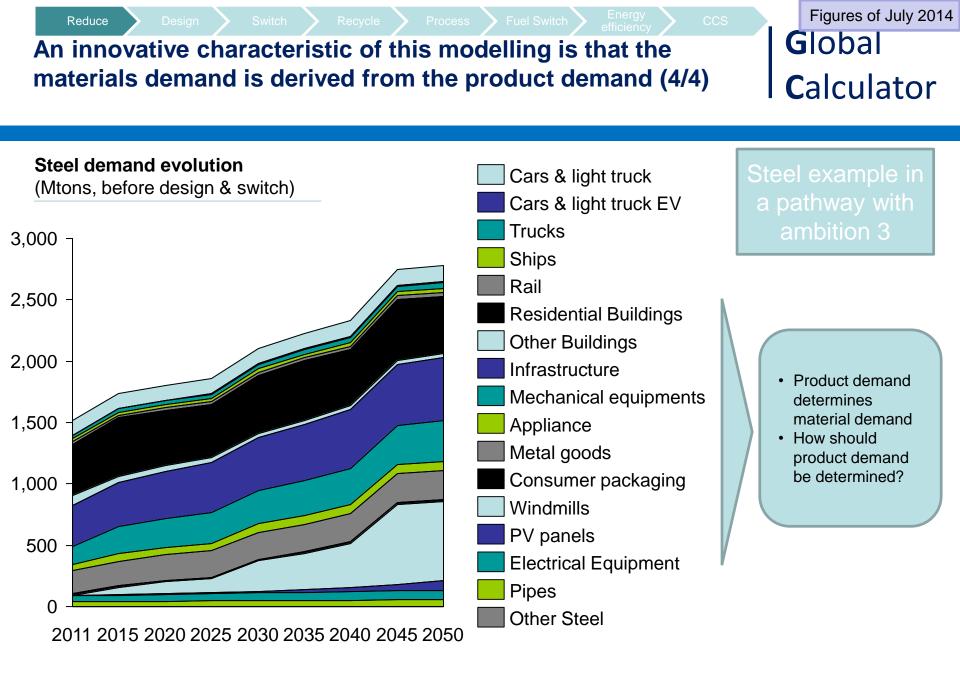
Global Calculator

- Skipped examples
 - Wind turbines represent only 5% of the aluminium demand
 - asphalt is less energy intensive, it is not a major source of GHG emissions, excluding aggregates, it overlaps with cement and plastics



NOTES: (1)There are other products, these have been diluted amongst the existing categories (2) Half the "Construction" steel is used for rebar with cement

SOURCES: With both eyes open, Copyright 2012 UIT Cambridge Ltd, adapted by Climact to 2011 figures



Most product demand is defined by each sector's activity, Some products are driven by the "Product demand" lever,

Reduce

Key drivers of demand to be challenged

Global

Calculator

| Sector | Products | Model Technologies (grouped) | Demand driven by | Rationale |
|-------------|-------------------------------|--------------------------------------|----------------------------|--|
| Transport | Car & Light trucks | Bike, Cars, Motorbike | By transport sector | 1 |
| | Trucks | Trucks, Bus | | 1 |
| | Rail | Trains | | / |
| | Airplanes | Planes | | / |
| | Trucks & ships | Trucks, Ships | | / |
| | Infrastructure ⁽¹⁾ | Roads | | / |
| | Batteries | Electric vehicles | | / |
| Buildings | Buildings | Residential/Non-residential | By buildings sector | / |
| | Infrastructure ⁽¹⁾ | Bridges, Roads, Airports | By transport sector | to avoid iteration loop and have it defined in one place |
| | Mechanical equipment's | Cooker, HVAC | By Buildings sector | / |
| | Appliances | Various appliances, stoves, lighting | | / |
| Consumer | Paper | Print, graphic | By "Product demand " lever | / |
| goods | Metal goods | Consumer products | By "Product demand " lever | / |
| | Consumer packaging | Consumer packaging | By "Product demand " lever | / |
| | Fertilizers | Ammonia production | By Population | By Land & food sector in v2 |
| Energy/ | Wind | Onshore, offshore | By energy sector | / |
| Electricity | PV | Solar PV | | / |
| | Electrical Equipements | Transformers | Skipped | to avoid iteration loop |
| | Electrical cables | Transmition lines | | |
| | Pipes | | | Not modelled in v1 |
| | Infrastructure ⁽¹⁾ | Energy Plants& network | By transport sector | to avoid iteration loop and have it defined in one place |
| Industry | Infrastructure ⁽¹⁾ | Plants of each kind of material | By transport sector | to avoid iteration loop and have it defined in one place |
| | Paper | Paper | By "Product demand " lever | 1 |

NOTE: (1) Infrastructure is present in three sectors: Energy, Industry and Transport. It's demand evolution is currently following the transport demand only.

Cost ranges are modelled for each lever along the capex, fuel & other opex dimensions

Global **C**alculator

Rationale on Lever costing

| Baseline | A base cost (capital, fuel & other opex) is provided to estimate the manufacturing costs prior the application of the various levers |
|-------------------------|--|
| Process improvements | When these are modelled as a change to a different technology (e.g. a switch from Oxygen to Oxygen Hisarna steel), they are estimated based on costs mentioned in the literature (and detailed in the relative technical slides) When these are modelled as an energy efficiency improvement, the capex are associated to 4-5-6 years payback on the energy savings |
| Alternative fuels | Only the price of fuels is taken into account for this lever |
| Energy efficiency | The capex are associated to 4-5-6 years payback on the energy savings |
| CCS costs | • The capex are taken from the IEA estimates and the fuel costs are derived from the additional electricity consumption estimated per sector |

Background on the ranges

- "High", "Point" & "Low" cost are provided for each lever
- Costs are provided with high uncertainties for several reasons:
 - The costs obtained through the various sources are often obtained through different methodologies
 - Costs estimates are often not available or confidential for the industrial players



Introduction to the global calculator

Model structure

Expert & Literature review

Historical energy evolution and link to materials demand

The following stakeholders have been provided with an opportunity to review the cross sector assumptions ⁽¹⁾

Federations and organisations

WBCSD, Cement sustainability Initiative

Roland Hunziker

Worldsteel Association

Henk Reimink, Clare Broadbent

CEFIC

Peter Botschek, Isabelle Chaput (alumni) CEPI

Marco Mensink

Zero Emissions Platform (ZEP)

- Gert-Jan van der Panne
 European Wood Federation (CEI Bois)
 Institute of Industrial perspective (alumni)
- Julia Reinaud

World Aluminium

Chris Bayliss

Legend

Presence at workshop or later

Academic, consultancies & research groups

Global

Calculator



- Fraunhofer institute, Marlene Arens
- Steel VDEh Marten Sprecher
- Tsinghua University
- **UK Engineering** and Physical Sciences Research Council (EPSRC), author of With both eyes open, Jonathan M Cullen
- LBNL (China Energy Group)
- BEE (India)
- TERI

Companies in other sectors

- **Dow** Michael Mazor
- Vinci
- Toyota
- Bombardier
- GE

NGOs & cooperation agencies

- Greenpeace, Jan Vande Putte
 WWF
- GIZ

The following stakeholders will be provided with an opportunity to review the steel assumptions ⁽¹⁾

Global **C**alculator

Iron & steel specific

Worldsteel Association

- Clare Broadbent, Eldar Askerov European Steel Technology Platform
- Jean-Pierre Birat

Eurofer

Jean Theo Ghenda

Steel Institute VDEh

- Marten Sprecher
- Fraunhofer institute
- 😑 Marlene Arens

ArcelorMittal

• Jean-Sebastien Thomas, Karl Buttiens Tata Steel

All sectors (interaction planned later)

Think tanks

- WBCSD
- GIZ

Academic

- Tsinghua University
- UK Engineering and Physical Sciences Research Council (EPSRC), author of With both eyes open, Jonathan M Cullen
- LBNL (China Energy Group)
- NGOs
- Greenpeace
- WWF

Legend

Workshop presence



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Main sources used for the steel analysis

| Organisation | Source |
|---------------------------------------|---|
| World Steel Association | World Steel in Figures 2013 Steel Statistical year book 2013 Sustainable steel: Policy and indicators 2013 Steel's Contribution to a Low Carbon Future The three Rs of sustainable steel (Reduce, Reuse, Recycle), 2010 |
| Eurofer | Low Carbon Steel Roadmap 2050 (IEA involved, led by BCG and German Steel Institute) |
| EU JRC | Prospective Scenarios on Energy Efficiency and CO2 Emissions in the EU Iron & Steel Industry |
| UN work | |
| ULCOS | Official website |
| Midrex | • MidrexStats2011-6.7.12 |
| IEA | 2013 Key world energy statistics 2012 technology perspectives |
| Cambridge | With both eyes open |
| | NTNU & Cambridge University (2014 04 10 International Materials Education Symposium) |
| US Environmental Protection Agency | Available and emerging technologies for reducing greenhouse gas emissions from the iron and steel industry. North Carolina: US EPA., 2010 |
| Previous consultations | • Similar roadmaps performed in Belgium, UK, Algeria, the Balkans & India |

The following stakeholders have been provided with an opportunity to review the steel assumption

Global **C**alculator

Chemicals specific experts

International Council of Chemical associations

Rachelina Baio

CEFIC (European Chemical Industry Council

- Peter Botschek
- William Garcia, Isabelle Chaput (cross sectoral) CPCIF (China Petroleum and Chemical Industry Federation)
- Dr. Ye Jianhui

Japan PetroChemical Industry Association Dechema

Alexis Bazzanella, Florian Ausfelder

Steel Institute VDEh

Marten Sprecher

BASF

Susan Kuschel, Charlene Wall-Warren

Dow Chemicals

Mark Weick, Keith (K) Kenebrew, Michael (MH) Mazor

All sectors (interaction planned later)

Think tanks

- WBCSD
- GIZ

Academic

- Tsinghua University
- UK Engineering and Physical Sciences Research Council (EPSRC), author of With both eyes open, Jonathan M Cullen
- LBNL (China Energy Group)
 NGOs
- Greenpeace
- WWF



Workshop presence

Main sources used for the Chemicals analysis

| Organisation | Source |
|---------------------------------------|--|
| Cambridge | With both eyes open |
| IEA | Energy Technology Perspectives 2012, Pathways to a clean energy system Chemical and Petrochemical Sector – Potential of Best Practice Technology and Other Measures for Improving Efficiency (IEA, 2009) Summary report |
| ICCA | Technology Roadmap: Energy and GHG Reductions in the Chemical Industry via Catalytic Processes (IEA, ICCA, Dechema) The role of the chemical industry in achieving targets of IEA roadmaps on biofuel and bioenergy (2011)(ICCA and SRI International) Building Technology Roadmap: The Chemical Industry's Contribution to Energy and GHG Savings in Residential and Commercial Construction Buildings roadmaps (2012) (ICCA) |
| CEFIC | European chemistry for growth, Unlocking a competitive, low carbon and energy efficient future (2013) |
| Plastics Europe | Plastics- the facts 2013 |
| Utrecht University | Ren, T. 2009. Petrochemicals from Oil, Natural gas, Coal and Biomass: Energy Use, Economics and Innovation. PhD |
| McKinsey | McKinsey cost abatement curves v2.1 Manufacturing the future: the next era of growth and innovation (2012) |
| Ecofys | SERPECC studies |
| European Climate change Foundation | Europe's low carbon transition: Understanding the challenges and opportunities for the chemical sector (2014) |
| Other | Chemical Industry of the Future: New Process Chemistry Technology Roadmap, July 2001 Catalysis - a key technology for sustainable growth" |
| Previous consultations | Similar roadmaps performed in Belgium, UK, Algeria, the Balkans & India |

Main sources used for the Aluminium analysis

| Organisation | Source |
|-----------------------------------|---|
| World Aluminium | A Review of the Global Aluminium Industry: 1972-2012 (2013) Aluminium Intensive Electric Vehicle Report (2012) Aluminium for Future Generations Sustainability Update: 2010 data (2011) Current and (global) scenarios for metal flow, inc recycling: www.world- aluminium.org/publications/tagged/mass%20flow%20model/ building: http://www.alueurope.eu/publications-building/, greenbuilding.world- aluminium.org/home.html transport: transport.world-aluminium.org/home.html , www.drivealuminum.org, www.alueurope.eu/publications-transport , www.alueurope.eu/publications-automotive recycling: recycling.world-aluminium.org/ , www.thealuminiumstory.com |
| European Aluminium Association | • www.alueurope.eu |
| Cambridge | With both eyes open |
| IEA | Energy Technology Perspectives 2012, Pathways to a clean energy system ETP 2014 data |
| McKinsey | McKinsey cost abatement curves v2.1 |
| Ecofys | SERPECC studies |
| Previous consultations | Similar roadmaps performed in Belgium, UK, Algeria, the Balkans & India |

The following stakeholders have been provided with an opportunity to review the cement assumptions ⁽¹⁾

Global **C**alculator

Cement specific

WBCSD, Cement sustainability Initiative

Roland Hunziker

US Portland cement association

David D. Shepherd

Cembureau:

- Alessandro Sciamarelli
- Claude Lorea
- Jessica Johnson,

Japan Cement Association Cement, Concrete & Aggregates Australia Lafarge

OMr. Vincent Mages Italcementi

Ms. Manuela Ojan **Cimpor**

Mr. Paulo Rocha

All sectors (interaction planned later)

Think tanks

- WBCSD
- GIZ

Academic

- Tsinghua University
- UK Engineering and Physical Sciences Research Council (EPSRC), author of With both eyes open, Jonathan M Cullen
- Fraunhofer institute
- LBNL (China Energy Group)
 NGOs
- Greenpeace
- WWF

Legend

Workshop presence

Main sources used for the Cement analysis

| Organisation | Source |
|-------------------------------------|---|
| Cambridge | With both eyes open |
| IEA | Energy Technology Perspectives 2012, Pathways to a clean energy system ETP 2014 data |
| International Cement Review | The global cement report (6th edition) Insights from the global cement report (10th edition) (2013) |
| IEA-WBCSD | 2050 Cement Technology Roadmap (2009) |
| Carbon War Room | Cement Report 1 (2011) |
| Mineral product association | UK cement roadmap (2013) |
| GNR | Global Cement Database on CO ₂ and Energy Information |
| European Cement Research academy | Technical documentation |
| Cembureau | the role of cement in the 2050 low carbon economy |
| IEA | GHG 2008. CO2 capture in the cement industry. Report 2008/3. Cheltenham, UK: International Energy Agency Greenhouse Gas R&D Programme |
| Previous consultations | • Similar roadmaps performed in Belgium, UK, Algeria, the Balkans & India |

Main sources used for the Paper analysis

| Organisation | Source |
|------------------------|---|
| Cambridge | With both eyes open |
| IEA | Energy Technology Perspectives 2012, Pathways to a clean energy system |
| CEPI | roadmap Two team project report (presents 8 breakthrough technologies) |
| Carbon Trust | Carbon Trust, 2011. Industrial Energy Efficiency Accelerator - Guide to the paper sector (CTG059). London |
| FAO | Statistics on link between product demand and materials demand |
| McKinsey | McKinsey cost abatement curves v2.1 |
| Ecofys | SERPECC studies |
| Previous consultations | • Similar roadmaps performed in Belgium, UK, Algeria, the Balkans & India |

Main sources used for the Timber analysis

| Organisation | Source |
|------------------------|---|
| Cambridge | With both eyes open |
| IEA | Energy Technology Perspectives 2012, Pathways to a clean energy system |
| CEI Bois | Wood in carbon efficient constructions: Tools, methods & applications/ Lutter contre le changement climatique: utiliser le bois |
| Previous consultations | Similar roadmaps performed in Belgium, UK, Algeria, the Balkans & India |

Main sources used for the CCS specifics

| Organisation | Source |
|------------------------|--|
| IEA | Energy Technology Perspectives 2012, Pathways to a clean energy system IEA: Technology Roadmap: Carbon Capture and Storage (2013) IEA, UNIDO : Technology Roadmap Carbon Capture and Storage in Industrial Applications (2011) |
| Imperial Grantham | Briefing paper Carbon Capture Technology (Nov 2010) |
| ZEP | Application of CCS in EU energy intensive industries |
| McKinsey | McKinsey cost abatement curves v2.1 |
| Ecofys | SERPECC studies |
| Previous consultations | Similar roadmaps performed in Belgium, UK, Algeria, the Balkans & India |

Resources availability Most referred to analysis has been taken into account to make this model

Global **C**alculator

Main sources used for the Resources specifics

| Organisation | Source |
|-----------------|--|
| IEA | US geological survey (USGS) |
| Cambridge | With both eyes open |
| Bath University | Construction materials database; inventory of carbon energy. Bath database |

Agenda

Global **C**alculator

Introduction to the global calculator

Historical energy evolution and link to materials demand

Manufacturing

Steel

Chemicals

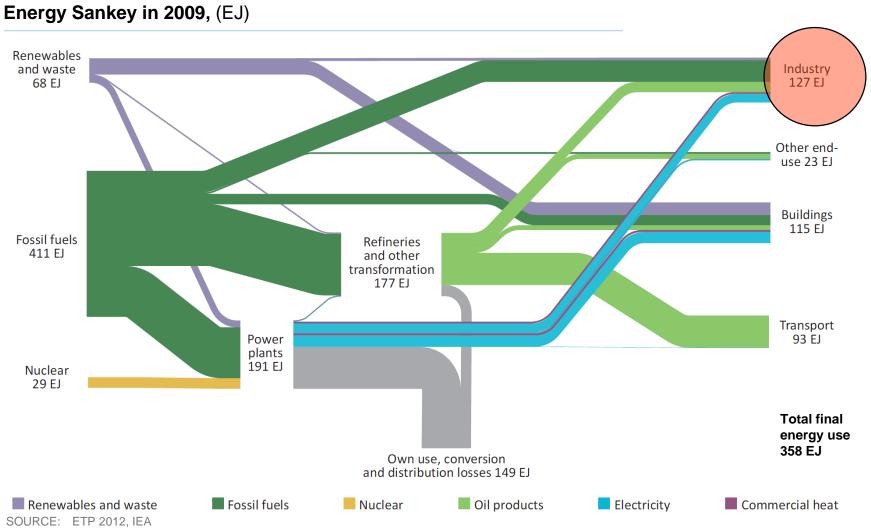
Aluminium

Cement

Paper & timber

Industry is ~35% of final energy use, it mainly relies on fossil fuels

Global **C**alculator

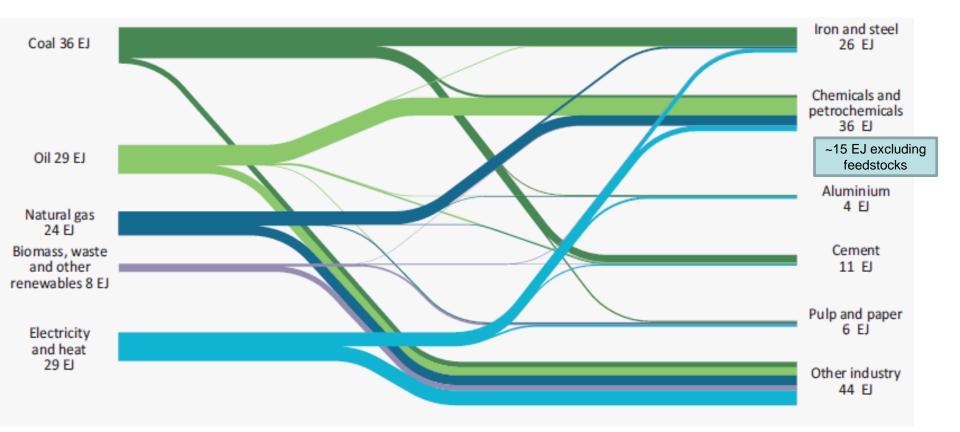


NOTES: (1) Worldsteel recently raised the steel specific energy consumptions, this is not yet reflected by this picture (2) Energy consumption is dominated by fossil fuels in all sectors

Patterns differ but most industries heavily depend on fossil fuels. Other industries are more electrified

Global **C**alculator

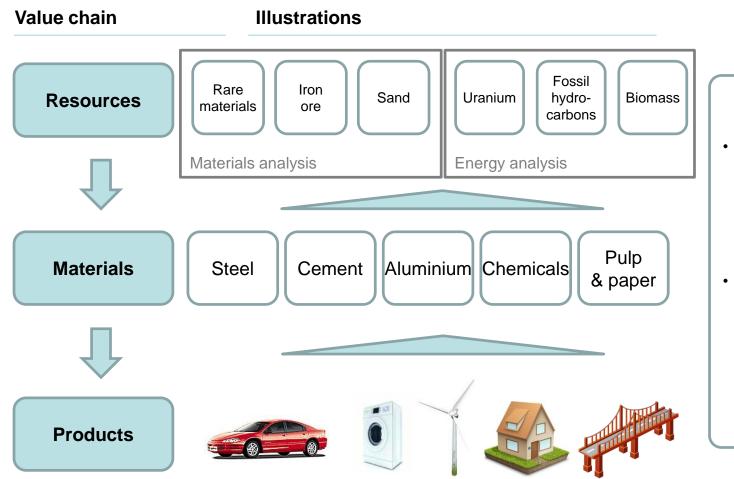
Energy Sankey in 2009 for the industry , (EJ)



SOURCE: ETP 2012, IEA

NOTES: (1) Worldsteel recently raised the steel specific energy consumptions, this is not yet taken into account in this picture (2) Energy consumption is dominated by fossil fuels in all sectors

REMINDER : For manufacturing, the analysis starts from the demand for products and derives material production and resource use



Taking advantage of the global scope, the materials analysis can include embedded emissions and resources impact

Global Calculator

 Part of the product demand is a model input, another is generated by the requirements of other sectors

Agenda

Global **C**alculator

Introduction to the global calculator

Historical energy evolution and link to materials demand

Manufacturing

Steel

Chemicals

Aluminium

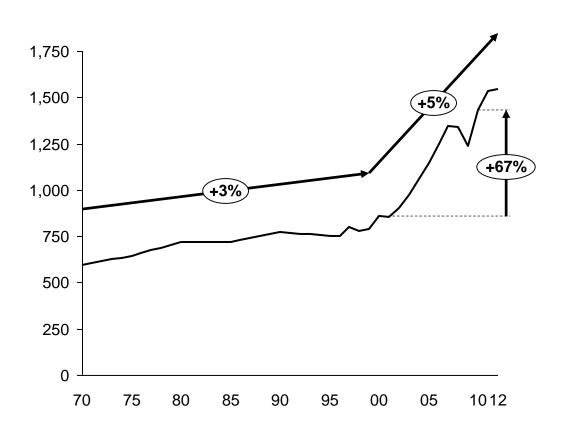
Cement

Paper & timber

Historic steel demand evolution

Global **C**alculator

World crude steel production (M tons)

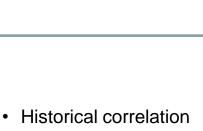


- Production stayed nearly constant between 1975 and 2000, it grew 67% between 2000 and 2010
- World crude steel production fell between 2007 & 2009 mostly in OECD economies, where production sank by 25%
- Led by China and India, steel production in Asia continued to climb, although at a slower place ⁽¹⁾

At global level, steel production is correlated to GDP

Global **C**alculator

World steel production and world GDP evolution (units production, GDP indexed on 1980 steel production level)

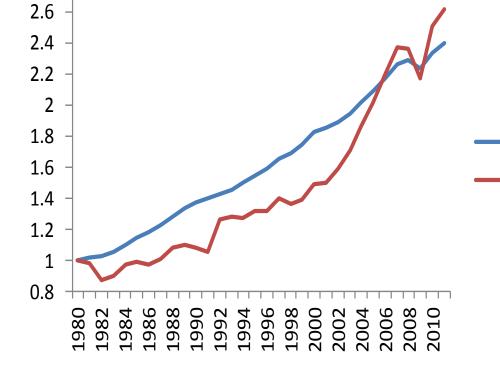


BACKUP

- Historical correlation between steel production and GDP suggest a long term 1-1 relationship
- Global demand growth is driven by emerging markets

GDP

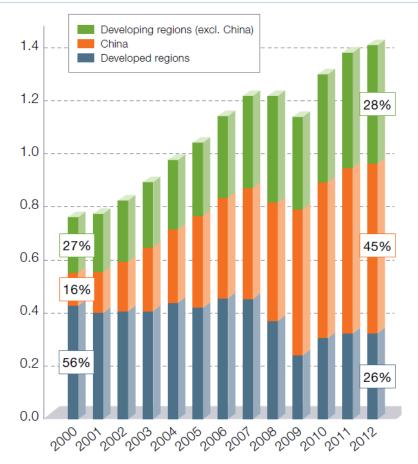
Steel



2.8

China is now using close to half of the world steel

Evolution of world apparent steel use per region⁽²⁾ (billion tons finished steel products)



BACKUP

Global

Calculator

- We expect continuing growth in the steel production, driven by developing areas⁽³⁾, where steel will be vital in raising the welfare of developing societies. In these regions, more than 60% of steel consumption will be used to create new infrastructure⁽²⁾
- The five most important producers (China, Japan, the United States, Russia and India) accounted for over 65% of total global crude steel production in 2010⁽¹⁾

Steel offers unique combination of characteristics: Toughness, Thermal expansion, Corrosion resistance, Electrical resistance, Ductility, and Availability



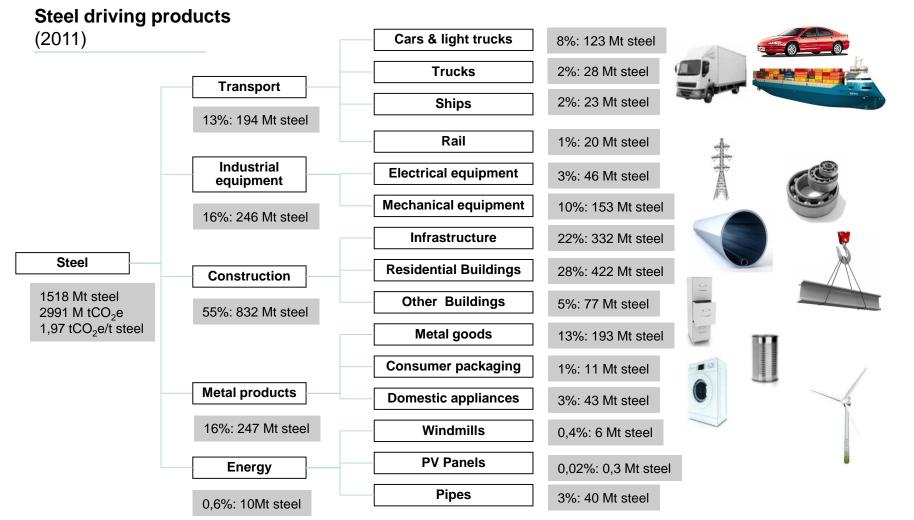
Steel materials characteristics (including various alloys and treatments)

| Solid | Steel is often used to make strong stiff (non-flexible) structures It is tough and crack don't appear easily (vs ceramics) It can also be used to make cables (only resistant in traction) |
|--------------------------|--|
| Stable | Low thermal expansion (similar to cement) |
| Durable | High melting temperature and can be protected from corrosion |
| Ductile/ Recyclable | Steel can be made to change shape without cracking. Through melting, steel can theoretically be recycled an infinite number of times |
| Affordable/ Available | Steel is relatively cheap, and there are large reserves of iron ore. It tends to be more expensive than some other durable materials (e.g. cement and timber) |
| Conductor | Can be used to conduct heat and electricity (less than several other metals such as aluminium or copper) |

Half the construction steel is for rebar with cement, the 2 materials complement each other (cement protects from corrosion and steel is strong in traction)

Iron & steel Demand driving products





NOTES: (1)There are other products, these have been diluted amongst the existing categories (2) Half the "Construction" steel is used for rebar with cement

SOURCES: With both eyes open, Copyright 2012 UIT Cambridge Ltd, adapted by Climact to 2011 figures

Iron & Steel Materials demand is driven by the product demand



| Technolog Products | gies & | Amounts (units, 2011) | (t steel/product) | Annual Steel production (M tons, 2011) ⁽²⁾ |
|-----------------------|-----------------------|-----------------------------|--|--|
| | Cars & light truck | 113 (M Vehicles) | 1100 kg/vehicle | 123 |
| T | Trucks | 5,7 (M Vehicles) | 4900 kg/vehicle | 28 |
| Transport | Ships | 1 (k units) | 20 000 | 23 |
| | Rail | 5 (k units) | 4000 | 20 |
| | Buildings Residential | 3 930 (km² ⁽⁴⁾) | 107 kg/m² ⁽¹⁾ | 422 |
| | Buildings Others | 830 (km² ⁽⁴⁾) | 93 kg/m² ⁽¹⁾ | 77 |
| Buildings | Infrastructure | 1750 (km² ⁽⁴⁾) | 187 kg/m² | 332 |
| | Mechanical equipment | 160 (M tons) | 0,97 | 153 |
| | Appliance | 253 (M tons) | 0,17 | 43 |
| Consumer | Metal goods | 257 (M tons) | 0,75 | 193 |
| goods | Consumer packaging | 530 (M tons) | 0,02kg/kg packaging | 11 |
| | Windmills | 17,500 2MW turbines | 350 tons/2MW turbine ⁽³⁾ | 6,1 |
| Energy | PV panels | 160 M m ² | 2kg /m² | 0,320 |
| | Electrical equipment | 61,1 (M tons) | 0,75 | 46 |
| | CCS + oil pipes | 100 000 km | 0,4 ton/m | 40 |
| Other | Other Steel | ~0M (tons) | 1 | ~0 |
| | | Model demand | | |

drivers

NOTE: (2) Linking product to material demand for a same year is a modelling simplification; in reality, the material production can happen several years before the product delivery

(4) Of ground surface

SOURCE: (1) Muiris Moynihan thesis obtains 20kg/m² for residential buildings and 100 kg/m² for commercial (2) With both eyes open (3) Worldsteel Wind energy case study

Total 1518 Mton (100%)

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Global **C**alculator

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Aluminium

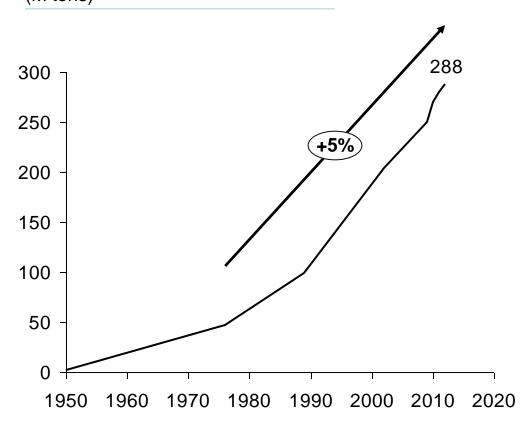
Cement

Paper & timber

Chemicals demand has experienced a strong growth (5% CAGR) since the 1980s

Global Calculator

World Plastics production ⁽³⁾ (M tons)



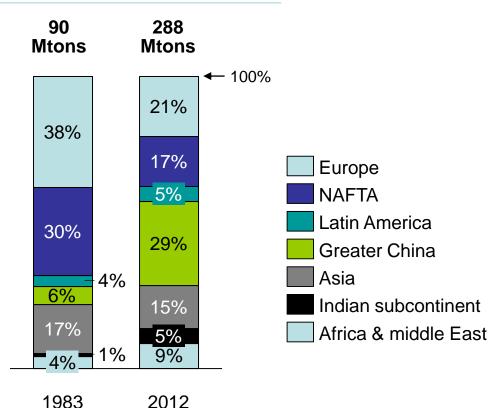
- More than 95% of all manufactured products rely on chemistry ⁽²⁾
- While growth has levelled off in some industrialised counties, production in China and other emerging economies continues to increase rapidly ⁽¹⁾

SOURCE : (1) IEA ETP 2012 (2) ICCA, 2010), (3) PlasticsEurope (PEMRG) / Consultic via Plastics Europe Association of Plastics manufacturers

Plastics demand is moving east

Global **C**alculator

Evolution of demand per region (M tons)



- Consumption of plastics isn't averaged uniformly around the world:
 - Europe, Japan & the US consume ~120kg/
 - person/year
- In the UK 11kg for plastics packaging

Output from the chemical industry covers three wide ranges of products

Global **C**alculator

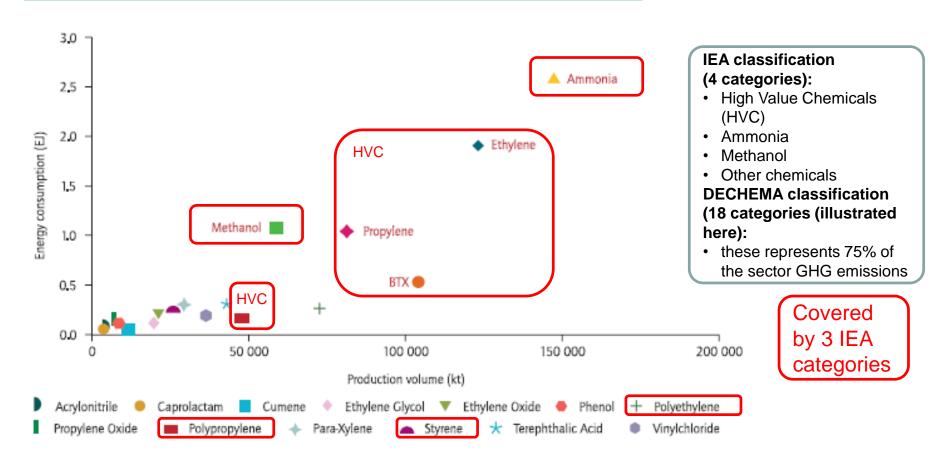
| Base | Specialty | Consumer |
|---|--|--|
| chemicals | chemicals | chemicals |
| Acrilates Adipic acid Amines Ammonia Aniline Benzene Butadiene Caprolactam Ethylene Ethylene oxide Formaldehyde Hydrogen Mono vinyl chloride Nitric acid Propylene Styrene Sulfuric acid Toluene | Adhesives Agrichemicals cleaning materials cosmetic additives construction chemicals Elastomers Flavours food additives Fragrances Industrial gases Lubricants Polymers Surfactants Textile auxiliaries | Automobiles Cleaning materials (e.g. detergents) Cosmetics (e.g. Soaps) Electronic gadgets Materials used to construct home Paints & coatings Plastics |

1

3 categories (used by the IEA) cover most of the chemical production & energy consumption

Global **C**alculator

Energy consumption and volume production of chemical products (EJ, Kt)



Global **C**alculator

Plastics materials characteristics (including various alloys and treatments)

| Diversity | Plastics encompass a broad range of materials with diverse composition and treatments. This leads to a very diverse set of properties |
|--------------|--|
| Mouldability | One common characteristic of plastics is the ability to be moulded ⁽²⁾ |
| Recycling | Some of the plastics can be recycled but not all (to simplify the thermoplastics can be reprocessed while the thermosets get their properties once and for all) Some are biodegradable and this is not directly correlated to the fact they are made of bioplastics The diversity of their composition makes recycling complex |
| Strength | Some plastics can be stronger than most other materials available. They can be resistant to traction (e.g. fibres) and compression (e.g. blocks). Hybrid mixes combine the advantages of both |
| Light | Some plastics can be lighter than most other materials |
| Durability | Some plastics can keep their properties for a very long time and be resistant to chemical reactions |

possibility to reach a wide range of characteristics which explains the strong demand for plastics

It is this

NOTE: (1) Aromatix (BTX) are HVC but are not plastics

(2) The word plastics comes from $\pi\lambda\alpha\sigma\tau\kappa\sigma$ which means « can be moulded SOURCE: with both eyes open

HVC drivers A large variety of plastics compositions are available; & for each, properties can then be modified by treatments

Global **C**alculator

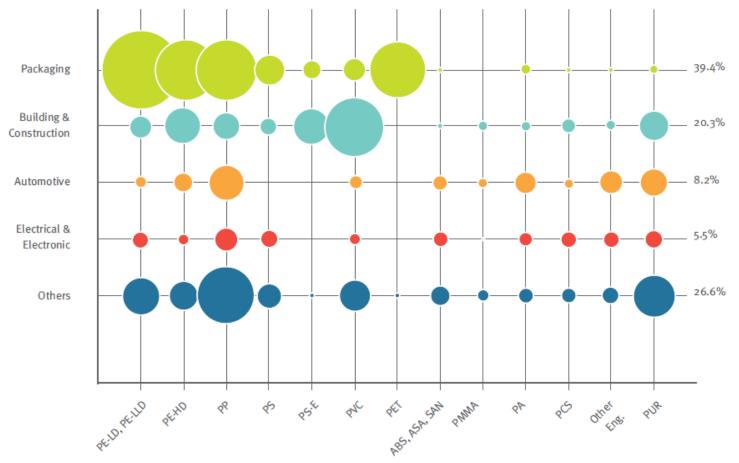
Plastics types (non-exhaustive)

| Plastic type | | Market share ⁽³⁾ | Properties | Applications |
|-----------------|------------------------------------|-----------------------------|---|--|
| HDPE | High density polyethilene | 12% | Stronger , stiffer , chemical resistance | Containers, caps, toys, pipes |
| LDPE (LLDPE) | Low density polyethilene | 17,5% | Flexible, can be transparent, chemical resistance | packaging (bags & films), bottles; wire cables |
| PP | Polypropylene | 18,8% | Tough & flexible, chemical resistance | Textiles, stationary, automotive components (e.g. car bumper), packaging |
| PS | Polystyrene | 7,4% | Light | Protective packaging, glass frames, yoghurt pots |
| PVC | Polyvinylchloride | 10,7% | Cheap & versatile, chemical resistance (e.g. corrosion) | Boots, window frames, pipes, fittings, canoes, garden hoses |
| ABS | Acrylonitrile butadiene styrene | | Tough & easy to mould, glossy, shiny finish | Helmets, machinery casing, children toys (lego) |
| PMMA | Polymethylmethac rylate) | | Tough transparent plastic | Windows & safety spectacles |
| PA | Polyamide | | Tough | Nylon, car tires, ropes, tubing |
| PET | Polyethylene terephthalate | 6,5% | Resistant | Beverage bottles |
| PUR | Polyurethane | 7,3% | Strength | Sponges, Lycra, spandex, gears, bearings & wheels |
| PLA | Polylactic acid | | Bioplastic | Wide, also medical implants |
| Other | | 19,8% | | |

Properties can also be modified through the use of additives, fillers, heat treatment processes and mechanical deformation

HVC drivers Global There is no simple correlation between plastic types and applications Calculator

Plastics demand by segment and resin type (2012, European market EU 27+CH,%)

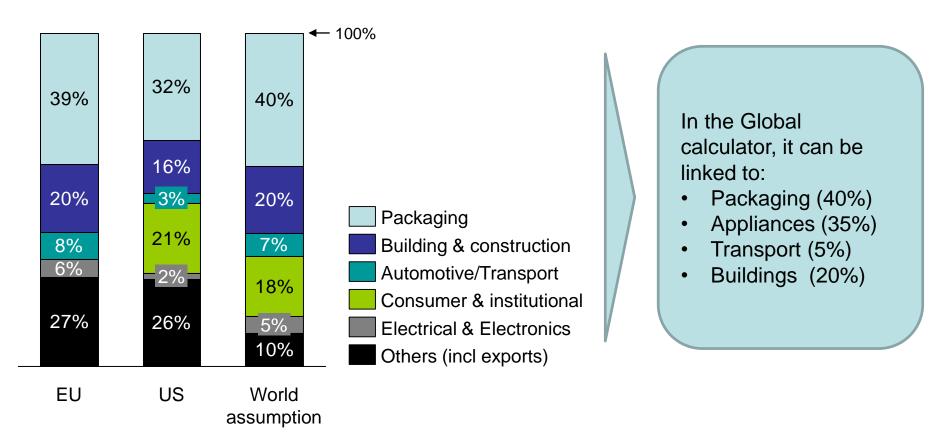


HVC drivers Plastics demand drivers are being identified

Global **C**alculator

Plastics demand drivers

(%)



NOTE: World segmentation is a Climact estimate based on the EU and US data

SOURCE: With both eyes open, PlasticsEurope (PEMRG) / Consultic / ECEBD for 2012



Ammonia drivers

Global **C**alculator

Rationale for ammonia demand

- Ammonia contributes to the nutritional needs of terrestrial organisms by serving as a precursor to food and fertilizers. About 50% of the world's food production relies on ammonia-based fertilisers ⁽¹⁾
- Ammonia is used for the synthesis of many pharmaceuticals
- Ammonia is used in many commercial cleaning products
- Emissions caused by the application of fertilizers are assessed in the Land/Food/Biomass section of the global calculator

- Fertilizer consumption evolution is linked to the evolution of yield in the agriculture sector as follows:
- % change in fertilizer =
 - 30%⁽²⁾
 - *% change in yield
 - *% change in food production
- This way the fertilizer production is even linked to the consumer food habits (which drive food production demand)

SOURCE: (1) Erismann, 2008, Global Calculator workshops

NOTE: (2) Factor reflects yield growth can evolve for a number of factors (genotype + environment), e.g., irrigation, better farm management and crop varieties.



Methanol drivers

Rationale for methanol demand

| Making other chemicals | The largest use of methanol by far ~40% of methanol is converted to formaldehyde, and from there into products as diverse as plastics, plywood, paints, explosives, and permanent press textiles |
|------------------------------|---|
| Fuel | Methanol is used on a limited basis to fuel internal combustion engines |
| Other uses | Solvent antifreeze in pipelines and windshield washer fluid |

Global **C**alculator

In the Global calculator, it can be linked to the HCV evolution (and therefore to the same drivers)

Today, this is the model generated demand, it willGlobalevolve based on Product demand defined by the otherCalculatorsectorsSectors

| Products | | Amounts (units, 2011) | Intens (tons/p | sity /product/ | /year) | 0 | X | nemicals I tons, 20 | | |
|------------|--|-----------------------------|-------------------|--------------------------|--------------|---------|----------|-------------------------------|--------------|--------|
| | | | HVC | Ammo nia | Metha nol | Others | HVC | Ammo nia | Metha nol | Others |
| Transport | Cars & light trucks | 113 (M Vehicles) | 0,12 | - | 0,02 | 0,07 | 14 | - | 3 | 8 |
| | Trucks | 5,7 (M Vehicles) | 0,4 | | 0,07 | 0,24 | 2 | | 0,4 | 1 |
| | Ships | 1 (k units) | - | - | - | - | - | - | - | - |
| | Batteries (not modelled in v1) | • | - | - | - | - | - | - | - | - |
| Buildings | Buildings residential | 3930 (km ^{2 (4)}) | 0,014 | - | 0,002 | 0,009 | 54 | - | 10 | 35 |
| | Buildings Others | 830 (km ^{2 (4)}) | 0,012 | - | 0,002 | 0,008 | 10 | - | 2 | 6,5 |
| | Appliances | 250 (Mt) | 0,438 | - | 0,08 | 0,29 | 111 | - | 20 | 73 |
| Consumer | Packaging | 530 (Mt) | 0,24 | - | 0,04 | 0,16 | 128 | - | 23 | 84 |
| goods | 3D Printing (not modelled in v1) | - | - | - | - | - | - | - | - | - |
| | Population (Fertilizers) | 7,0 Bln people | - | 23 kg/per son | - | - | - | 164 | - | - |
| Energy | Windmill (blades in carbon fibre) | 17,600 2MW turbines | 30 tons | - | - | - | 0,5 | - | - | - |
| | PV panels | 160 M m ² | 5kg /m² | - | - | • | 0,7 | - | - | - |
| Total | Total | 1 | 1 | 1 | 1 | 1 | 320 | 164 | 58 | 208 |
| | | Model demand | | | | | Legend | d | | |
| | | drivers |) | | | | Re | presentative | e Products | , |
| NOTES: (1) |) High Value chemicals typically inclu | ude Ethylene, Propylene, F | 3TX aromati | ics(benzene | , toluene an | d mixed | | che product | | |

NOTES: (1) High Value chemicals typically include Ethylene, Propylene, BTX aromatics(benzene, toluene and mixed xylenes)

(2) Linking product to material demand for a same year is a modelling simplification; in reality, the material production can happen several years before the product delivery
 (4) Of ground surface.

In a later model version, 58 Plastics Europe could be contacted to validate this allocation as well as the total production of other chemicals

Figures of July 2014

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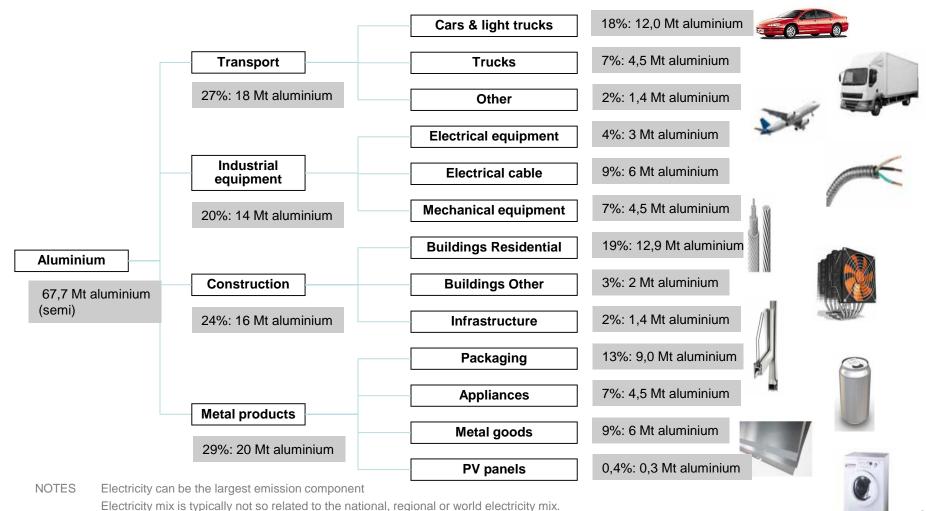
Aluminium

Cement

Paper & timber

Aluminium Demand driving products





In recent years, newer plants tended to rely on more coal based electricity

SOURCE: With both eyes open, Copyright 2012 UIT Cambridge Ltd.

Aluminium Materials demand is driven by the product demand



| Technolo Products | • | Amounts (units, 2011) | Intensity (tons/ product) | Aluminium production (M tons) ⁽²⁾ |
|----------------------|-----------------------|----------------------------|------------------------------|---|
| | | | | |
| | Cars & light truck | 113 (M vehicles) | 0,13 tons/vehicles | 12 |
| Tresses | Trucks | 5,7 (M vehicles) | 0,94 ton/vehicle | 5 |
| Transport | Ships | 1 (k units) | 0 tons/unit | 0 |
| | Airplanes | 35 000 (units) | 500 tons/unit | 2 |
| | Buildings residential | 3930 (km² ⁽⁴⁾) | 4,4 kg/m ^{2 (1)} | 13 |
| | Buildings others | 830 (km² ⁽⁴⁾) | 3,8 kg/m ^{2 (1)} | 2 |
| | Infrastructure | 1750 (km² ⁽⁴⁾) | 1,2 kg/m² ⁽¹⁾ | 2 |
| Buildings | Mechanical Equipment | 160 (M tons) | 34kg/ton eqpt | 5 |
| | Appliance | 253 (M tons) | 21 kg/ton appliance | 5 |
| • | Metal goods | 257 (M tons) | 0,3 tons/ton goods | 6 |
| Consumer goods | Consumer packaging | 530 (M tons) | 0,02 tons/ton packaging | 9 |
| | PV panels | 160 M m ² | 2kg /m² | 0,31 |
| Energy | Electrical Equipment | 61,4 (M tons) | 0,03 tons/ton eqpt | 3 |
| | Electrical cables | 24 (M km) | 0,3 tons/km | 6 |
| Other | Other Aluminium | 0 (M tons) | 1 ton/ton product | 0 |

Model demand drivers

Total 67,7 Mton (100%)

SOURCE: (1) Model defined, with both eyes open provides 5kg/m²

(2) With both eyes open base, adapted to IEA figures & new products

(4) Of ground surface

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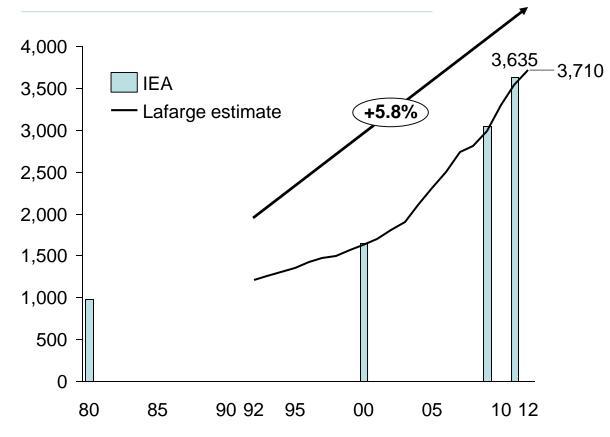
Cement

Paper & timber

Cement production has grown by ~5% per year since 1990

Global **C**alculator

Historic evolution of cement production (Mtons)



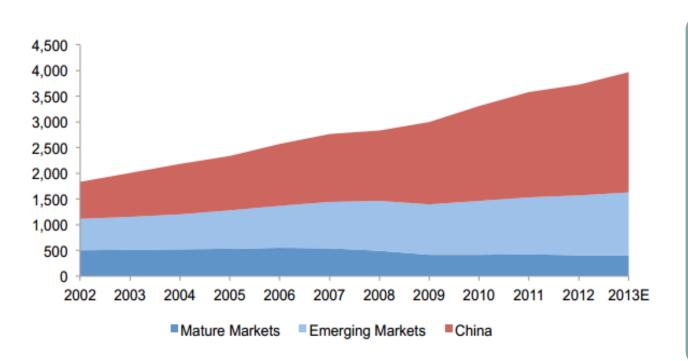
North American and European demand stagnated from 1970 to 1995, while Chinese demand has expanded at a phenomenal rate

•

Cement demand is largely driven by China

Global Calculator

Evolution of cement demand (2002-2013 M tons)

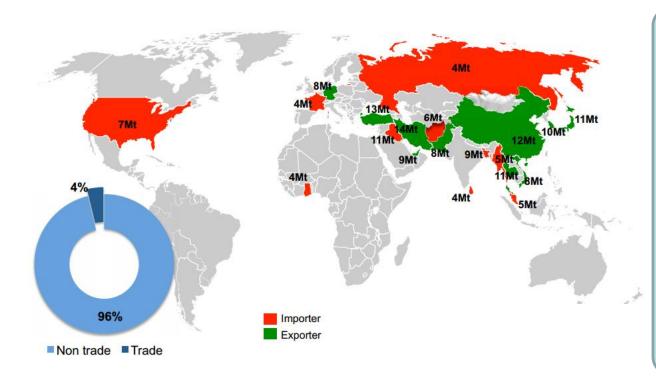


- Global cement demand is dominated by China (39% in 2002 vs 58% in 2012)
- Steady growth in emerging markets
- Mature markets entered into a period of contraction from 2008

Only 4% of the cement production is internationally traded

Global **C**alculator

Magnitude of the top 10 importers and exporters (Mt, 2012)



- Total of 167Mt traded in
 2012 (4% of production)
- Top 20 exporters account of 85% of exports
- The major continents produce most of their own cement
- Cement resources are well distributed across the planet
- Cement has limited
 added value by weight

Concrete is often used in addition to steel to make durable products

Global **C**alculator

Cement materials characteristics

1

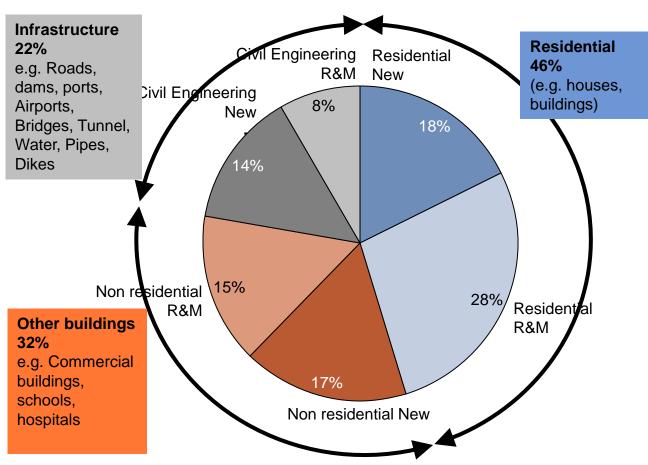
| Strong in compression | Cement is strong in compression, yet weak in tension Portland cement makes it settle faster, furthermore it can settle underwater | Concrete is used |
|-----------------------|---|--|
| Durable | Concrete is not sensitive to corrosion (vs steel) nor fire (vs timber) | in addition with steel in most applications (steel is strong in |
| Practical to handle | Concrete can be poured, which enables easier transport and construction of materials Has a thermal expansion similar to that of steel | tension, and concrete prevents steel from |
| Affordable | Cement tends to be cheaper than other durable materials | corrosion) |

Cement is mainly used for Domestic buildings, Other buildings and Infrastructures



Construction market in Europe

(Bln €, 2012)⁽²⁾



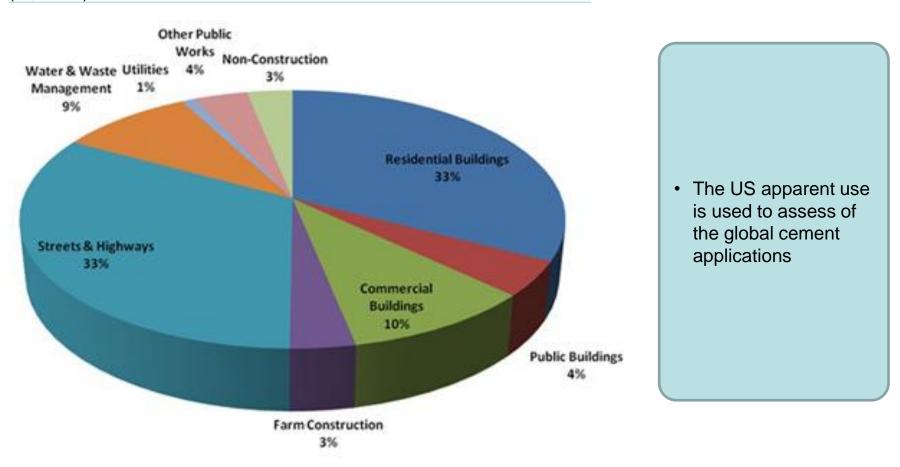
- Cement is mainly used as a binder in concrete, which is a basic material for all types of construction⁽¹⁾
- The European construction market is an indication of the global cement applications

SOURCE: (1) Cembureau, The role of CEMENT in the 2050 LOW CARBON ECONOMY, (2) with both eyes open (3) Euroconstruct, VTT, Buildecon, EU 27 (excl Cyprus, Greece, Luxembourg & Malta), plus Noway & Switzerland

Cement is mainly used for Domestic buildings, Other buildings and Infrastructures

Global **C**alculator

Apparent use of Portland cement by market (%, 2006)



1

Cement Materials demand is driven by the product demand



| Technologies & Products | | Amounts (units, 2011) | Intensity (tons/ product) | Cement production (G tons, 2011 ⁽²⁾) |
|----------------------------|-----------------------|---------------------------------|---|--|
| | Residential Buildings | 3930 million m ^{2 (4)} | 305 kg cement per m ² of buildings ⁽¹⁾ | 1,200 Gton (33%) |
| Buildings | Other Buildings | 830 million m ^{2 (4)} | 745 kg cement per m ² of buildings ⁽¹⁾ | 618 Gton (17%) |
| | Infrastructure | 1750 million m2 ⁽⁴⁾ | 1023 rest kg cement per m ² of buildings ⁽¹⁾ | 1,818 Gton (50%) |
| | | Model demand drivers | | Total 3,635 Gton (100%) |

NOTE: (1) With both eyes open assumes ~60 kg per floor. The model is working with ground surface so including several floor levels. Assuming 8 tons of cement per ton of concrete and a concrete density of 2200kg/m3, one can assess the width of concrete in the buildings. 500kg/m² is close to 2 m depth per square meter

Furthermore, residential buildings typically have half as much steel per concrete, than other buildings (commercial/industrial).

- (2) Linking product to material demand for a same year is a modelling simplification; in reality, the material production can happen several years before the product delivery
- (4) Of ground surface

SOURCE: (1) Model, matching buildings estimate to cement and steel demand

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Cement

Paper & timber

Paper Materials demand is driven by the product demand



| Technologies & Products | | Amounts (units, 2011) | (tons/ product) | Paper production (M tons) ^(1,2) |
|----------------------------|----------------------|--------------------------|--------------------------------|---|
| | Printing & graphic | 263 (M tons) | 1 | 263 |
| Consumer goods | Packaging | 532 (M tons) | 0,517 t paper/ton packaging | 275 |
| | Other (e.g. hygiene) | 73 (M tons) | 1 | 73 |
| | | Model demand drivers | | Total 611 Mton (100%) |

Timber Materials demand is driven by the product demand



| Technologies & Products | | Amounts (units) (units, 2011) | Intensity (tons/ product) | Timber production (M tons) ⁽²⁾ |
|----------------------------|-----------------------------------|----------------------------------|------------------------------|--|
| Puildings | Buildings residential | 3930 (km² ⁽⁴⁾) | 0,12 | 479 |
| Buildings | Buildings Others | 830 (km² ⁽⁴⁾) | 0,11 | 87 |
| Consumer goods | Other timber (incl. Furniture) | 243 (tons) | 1 | 243 |
| | | Model demand drivers | | Total 809 Mton (100%) |

NOTES: (2) Linking product to material demand for a same year is a modelling simplification; in reality, the material production can happen several years before the product delivery

(4) Of ground surface

SOURCE: (1) Global Calculator